



**KOSOVO TRUST AGENCY**  
Agjencia Kosovare e Mirëbesimit • Kosovska Agencija Poverenja

# AP Shock Absorbers



<b>Name:</b>	<b>AP Shock Absorbers</b>
<b>Address:</b>	<b>Prishtinë/Priština Industrial Zone</b>
<b>Municipality:</b>	<b>Prishtinë/Priština</b>
<b>Region:</b>	<b>Prishtinë/Priština</b>
<b>Managing Director:</b>	<b>Gani Dauti</b>
<b>Workforce:</b>	<b>909</b>
<b>Annual Revenues:</b>	<b>€715,000 (2001) €346,000 (1st Half 2002)</b>
<b>Sector:</b>	<b>Car Industry</b>

<b>Telephone:</b>	<b>++ 381 38 541 435</b>
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<b>E-mail:</b>	<b>info@ap-kosova.com</b>
<b>Website:</b>	<b>www.ap-kosova.com</b>

<b>Legal Status:</b>	<b>Socially Owned Enterprise</b>
<b>FRY Business Registration:</b>	<b>Fi-659/89 (60)</b>
<b>UNMIK Provisional Registration:</b>	<b>80078048</b>

## Historical Background

The AP Shock Absorber was established as a socially owned enterprise in 1965. Since its inception it has expanded the volume and range of products, exporting 40% of its output. In addition to the production of shock absorbers, the factory produces tools, machines and specialised equipment for its own needs. In 1989 the enterprise employed 1517 workers and manufactured 3.3 millions shock absorbers per annum. During the time of the regional conflict, 1989 to 1999, production declined. In June 1999, following the end of the Kosovo conflict, AP initiated normal operations. At present, the enterprise is steadily increasing the volume of business, supplying the car component secondary markets throughout ex Yugoslavia and central Europe.

### AP Shock Absorbers Highlights

- AP has retained an experienced workforce
- AP laboratories are well equipped and able to assure the quality of its production
- AP management is re-establishing strong relationships with past customers, including Peugeot, De Carbone, Waysauto
- AP is the only producer of shock absorbers in the Balkans
- AP is expanding its business with suppliers from Slovenia, Austria, Switzerland and Germany
- AP management has developed a business plan to ensure the continuation of growth

### AP Shock Absorbers Operations and Capacities

Processing  
Galvanisation  
Assembling  
Workshop & Maintenance  
Prototype & Laboratory

Present installed production capacity is 400,000 units (10% of 1989 level) current output is 35,000 units (1.1% of 1989).

**Assets**

In terms of assets there are over 200 production related machines from various international markets.

**Real Estate**

Purpose of Building	Year of Construction	Construction Materials	Area m <sup>2</sup>
Processing	1967	concrete	9,475 m <sup>2</sup>
Galvanisation	1967	concrete	1,300 m <sup>2</sup>
Assembling	1973	concrete/steel	7,200 m <sup>2</sup>
Workshop/maintenance	1965/1966/1972	concrete/brick	5,000 m <sup>2</sup>
Prototype/lab	1987	concrete/brick	6,000 m <sup>2</sup>
Warehouse	1967	concrete	10,000 m <sup>2</sup>
Admin	1967	concrete/brick	3,600 m <sup>2</sup>

**Products and Services:**

Gas springs  
 Gas spring with brake  
 Hydraulic single tube shock absorbers  
 Hydraulic double tube shock absorbers  
 Mono tube hydro-pneumatic shock absorbers  
 Double tube hydro-pneumatic shock absorbers  
 McPherson Struts  
 Cartridges for McPherson Struts

**Historical Markets:**

AP has secured significant and close relationship with Peugeot supplying components for the full range of Peugeot cars sold in the region that formed the core of the production of AP.

**Current Markets:**

Kosovo 45%  
 Export 55%



For further information about AP Shock Absorbers as well as other privatisation opportunities in Kosovo please contact:

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No information about the Company presented in this Fact Sheet(s) is warranted.  
 Those wishing to submit a Tender must rely on their own investigation.

Prospective investors are advised to perform their own due diligence prior to submission of any bid or tender proposal.