



**SABIT GROUP PROGRAM  
DAIRY PROCESSING AND PACKAGING FOR CENTRAL ASIA,  
WESTERN EURASIA & THE CAUCASUS  
JULY 26 – AUGUST 23, 2008**

**PROGRAM TOPICS**

**Operations and Equipment**

Processing technologies and equipment  
Packaging technologies and equipment  
Packaging and packing materials  
Labeling materials and technologies  
Raw material delivery, storage and processing  
Laboratories and quality control  
Maintenance of sanitary production environment  
Storage, shipping and warehousing  
Waste, waste removal and environmental protection

**Business-Related Themes**

Business and strategic planning, investment  
Structure of the U.S. dairy market  
Project management  
Human resources (HR)  
Customer service  
Relationships with suppliers  
Sales and marketing  
Distribution and logistics management

**FOR MORE INFORMATION**

To learn more about this program, please contact:  
Tanner Johnson, International Trade Administration

Voice: (202) 482-0073  
Fax: (202) 482-2443  
E-mail: [Tanner.Johnson@ita.doc.gov](mailto:Tanner.Johnson@ita.doc.gov)  
Web: <http://www.mac.doc.gov/sabit>

**Governmental and Regulatory Issues**

Federal regulatory authorities (FDA, USDA, EPA)  
Worker safety and machinery safety regulations  
Industry standards (ISO, HACCP)  
Industry associations and organizations  
Lobbying

**Trends and Innovations**

Production automation  
Radio Frequency Identification (RFID)  
Packaging innovations from other industry sectors  
Energy efficient production equipment  
Health additives in dairy products (ex. Omega-3, bacteria, vitamins)  
Organic dairy production  
Aseptic packaging

**Government & Organizations**

Governmental organizations  
Dairy associations  
Cooperatives  
Dairy farms and/or farmers  
Educational/scientific institutions

**Other**

Processing and packaging factories  
Raw material suppliers  
Distributors  
Equipment manufacturers  
Packaging material suppliers

