

Hospital Administration

Session One for West NIS: March 13 – April 10, 2004

Session Two for Central Asia: May 22 – June 19, 2004

The SABIT Hospital Administration program, managed by the U.S. Department of Commerce and conducted by World Services of LaCrosse, Inc., provides intensive training opportunities for healthcare leaders from Eurasia. Each session will begin with an orientation in Washington, D.C., including cross-cultural training and business plan development. The delegations will also meet with relevant government officials for an overview of the industry. After this initial period, the group will travel to select cities across the United States for meetings, round-table discussions, and site visits with host organizations and companies to receive training.

Scope and Mission of the Program:

The program aims to introduce modern medical technologies, equipment, and administration practices to health care executives from Eurasia. This will be done primarily through meetings and site visits to U.S. hospitals, clinics and businesses involved in health care delivery. The overriding purpose is to provide an overview of the U.S. healthcare industry, including future trends and challenges facing the industry, and for these high-level managers to return home with the skills and knowledge to make changes and improvements in their own organizations.

Program Topics:

Structure of Hospital Management

- Control of technological material reserves (Materials Management)

- Personnel and salary issues

- Education and Training of Personnel

Relations between hospitals, private companies and government

- Laws governing relationships between doctor and patient

Financial distribution and laws, regulation of financial distributions

- Developing business plans

- Budget controls and management of them

- Accounting statements/Management reports

Medical Services

- Outpatient and Inpatient Services

- Rehabilitation

- Telemedicine services

- Emergency Medical Services

- High-tech medical equipment and technology

Medical Insurance

- Relations between hospitals and insurance companies

- Structure of insurance companies

Construction and Repair

- Replacement equipment

- Energy efficiency equipment

- Equipment liquidation

Benefits of Participation:

U.S. host companies are asked to provide a half to two days of training to the delegation in any of the above listed topics or other processes and technologies relevant to the Hospital Administration Industry. This training offers a valuable opportunity for U.S. organizations and companies interested in making contacts and possibly expanding their business to Eurasia. Not only will interested parties gain contacts with some of the leading Eurasian industry executives, but they will also have the opportunity to establish personal relationships with these participants, an important part of expanding activities into these markets.

For More Information:

To learn more about this session, please contact World Services of LaCrosse, Inc. Program Manager Maureen Jameson.

Maureen Jameson
Phone: 608-781-4194
mjameson@worldserviceslax.org