



## DAIRY PACKAGING & PROCESSING SESSION

FEBRUARY 28 - MARCH 27, 2004

FOR ARMENIA, AZERBAIJAN, BELARUS, GEORGIA, MOLDOVA & UKRAINE

### TRAINING TOPICS

#### DAIRY PROCESSING

- G Milk & Cream Products
- G Clarification, Separation, Standardization
- G Pasteurization
- G Ultra-High Temperature (UHT) Pasteurization
- G High-Temperature Short-Time (HTST)
- G Homogenization
- G Membrane Processing
- G Evaporation and Dehydration
- G Utilities - Steam and Refrigeration
- G Organic Processing Methods

#### DAIRY PRODUCTS

- G Fluid Milk Products
- G Concentrated & Dried Milk Products
- G Cultured Dairy Products (i.e. Yogurt, Fermented Beverages, Sour Cream, Cottage Cheese, etc.)
- G Cheese, Butter
- G Ice Cream & Novelties
- G Specialty Milk Beverages

#### PACKAGING SOLUTIONS

- G Aseptic Packaging Solutions
- G Refrigerated Packaging Solutions
- G PS, PP, PET, PVC, HDPE & LDPE Extrusions
- G Gable-top Packaging
- G Spouts, Caps, Closure Systems
- G Canning & Solid Container Technology
- G Vacuum Shrink Packaging
- G Portion Control Packaging
- G New Technologies & Innovations

#### STANDARDS & REGULATIONS

- G Hazard Analysis & Critical Control Points (HACCP)
- G HACCP Prerequisites and Preliminary Setup
- G Food Safety & Security, Biosecurity
- G International Regulations (Codex Alimentarius)
- G Quality Assurance & Guarantees
- G Laboratory Procedures
- G Quality Assurance & Product Testing
- G Plant-based Research & Development
- G Coding, Labeling, Marking Regulations
- G Handling, Distribution, Storage & Shipping
- G Certified Organic

#### MARKETING, LABELING & DISTRIBUTION

- G Sales & Marketing Methods
- G Distributor and Wholesale Networks
- G Retail Outlets and Direct Sales
- G Product Market Structure
- G Consumer Behavior/Responses/Demands
- G Nutritional Labeling
- G Age-specific Marketing
- G Industry Advocacy

#### AGRIBUSINESS

- G Cooperative Agreements (Production-sharing, joint ventures, service, management, co-pack, etc.)
- G Dairy Cooperatives (role, function, creation, management, etc.)
- G Contract Packaging Strategies/Solutions
- G Project Management
- G Business Plan Development

#### EQUIPMENT

- G Integrated Systems
- G Blending & Filling Equipment
- G Use & Acquisition
- G Reconditioned Equipment
- G New Equipment & Technologies

#### ENVIRONMENT

- G Water and Energy Usage
- G Sewage Regulatory Issues
- G Management of Environmental Risks
- G Impact Assessment

#### MANAGEMENT

- G Daily Management
- G Plant Labor
- G Process Planning, Control, Yield Efficiency
- G Occupational Health and Safety
- G Standard Operating Procedures
- G Community Action & Involvement
- G Philosophies
- G Quality Management