



## TIMBER & WOOD PROCESSING PROGRAM JUNE 19 - JULY 17, 2004

FOR THE RUSSIAN FAR EAST

### DELEGATE BIOGRAPHIES

**MIKHAIL V. BELOZEROV**

General Director, JSC Amgun  
Amgun, Solnechny Oblast, Khabarovsk Krai

Amgun is a private subsidiary of JSC Flora, logging about 70,000 m<sup>3</sup> per year of which 100% is exported to neighboring Asian markets. Amgun counts logging, wood sawing, and export of lumber as its primary business activities. Mr. Belozarov is responsible for the overall management of the firm, including matters of finance, production, and human resources. While in the U.S., he plans to become acquainted with modern logging technologies and production methodologies. In the future Mr. Belozarov plans to establish a lumber manufacturing facility and increase logging capacity two-fold within three years.

**ZAKHAR N. GRUZNOV**

Director, GID Forest, LLC  
Khabarovsk, Khabarovsk Krai

In 2002 Mr. Gruznov founded and is currently the owner and director of GID Forest, a producer and purchaser of timber-based products. In addition, GID Forest finances and sells logging and timber processing equipment. Apart from export activities, GID Forest owns two processing facilities and subsequently exports these products internationally. Mr. Gruznov looks to increase export volumes and introduce new equipment to his clients in the Far East.

**ANATOLY V. KOSTIN**

First Deputy General Director, JSC Flora  
Komsomolsk-on-Amur, Khabarovsk Krai

Flora's main activities are logging, sawing, timber export, import of logging equipment and equipment supply. It also has divisions that exclusively handle wood processing. Flora is the leading Russian exporter to the Asia Pacific region exporting about 750,000 m<sup>3</sup> of lumber materials. As First Deputy General Director, Mr. Kostin is responsible for finances, strategic planning and assessing investment projects, as well as manages the activities of Flora's several subsidiaries. He also serves as the secretary on the board of directors. He seeks to become acquainted with modern logging technologies, management structures, and international standards.

**LYUDMILA G. KURGUZOVA**

Manager of Marketing and Investment, Dept. of Economic Analysis, Sakhalin Region Administration, Dept. of Timber Industries  
Yuzhno-Sakhalinsk, Sakhalinsk Oblast

The Sakhalin Department of Timber Industries ensures that all timber companies comply with the Russian Forest Code, markets Sakhalin timber to foreign markets, and designs proposals and guarantees to attract investment within the industry. Ms. Kurguzova analyzes foreign markets, develops investment programs, and designs feasibility studies. During her visit, she would like to receive additional knowledge on U.S. certification procedures, tower logging, kiln drying, veneer, MDF, and laminated lumber.

**VALERIY I. LYUBUSHKIN**

Technical Director, Techinstroy, Ltd.  
Aginskoye, Aginskiy-Buryatskiy Autonomous District

Techinstroy is a private timber and wood processing company, logging about 45,000 m<sup>3</sup> per year. As technical director, Mr. Lyubushkin selects the proper equipment necessary for projects, trains personnel, and is responsible for maintenance and operations. He would like to learn about new advances in woodcutting and wood processing, especially automatic production lines.

**VALERIY A. MIRONENKO**

Executive Director, DVS Co., Ltd.  
Ussuriisk, Primorskiy Krai  
[www.dika-ties.com](http://www.dika-ties.com)

DVS is a newly established private company that was formerly known as Belost Co., Ltd. Under new management and structure, DVS is part of the DIKA-Ties Group of companies. Presently DVS has three business units: a softwood sawmill, a treating facility, and a retail operation. DVS purchases timber from local suppliers and processes the material suitable for export. DVS also treats railroad ties and wood for preservation and fire-retardant purposes. Mr. Mironenko is concerned about matters of production, project management and negotiations, as well as equipment purchases. He is looking to modernize his new sawmill with new equipment and technologies.

**SERGEI V. NAZAROV**

Commercial Director, Vira-95, Ltd.  
Ulan-Ude, Buryat Republic

Vira-95 is a private company that cuts 24,000 m<sup>3</sup> annually and has opportunities to increase volume. Besides harvesting timber, Vira-95 also plants forests and performs fire management. Mr. Nazarov plans market strategy, pricing, production, promotion, and export of timber. As a result of his market research Mr. Nazarov is interested in entering the wood processing market and is would like to visit American companies to study the secondary wood processing industry and the larch veneer market.

**ALEKSEY S. SHAPENKOV**

Technical Engineer - Woodworking, Lidoga Trading  
Lidoga, Nanaysky District, Khabarovsk Kray

Lidoga Trading LLC is the largest timber harvester in its home of the Nanaysky District in the Khabarovsk Territory. It primarily harvests and processes lumber at its own facilities. Lidoga Trading is 50% owned by DalLesProm, a major timber producer in the region. Mr. Shapenkov is the head of the Lidoga woodworking plant and is responsible for technical issues regarding quality control, efficiency, volume, and production. He wishes to become familiar with American woodworking facilities, new products, equipment, and establishing contacts with American counterparts.

**VLADIMIR A. SHMATKO**

Engineer-Technologist,  
KhabarovskMetallStroyKonstruktsiya, LLC  
Khabarovsk, Khabarovsk Kray

KhabarovskMetallStroyKonstruktsiya is a private enterprise that harvests about 15,000 m<sup>3</sup> of timber, 70% of which is exported to Asian markets. The company also has their own woodworking facility. Mr. Shmatko supervises the harvesting of timber, including forest reserve management, economic analysis and the planning of future logging activities. He is interested in observing American practices in certification, quality control, and distribution of raw timber.

**SERGEY A. SHUTOV**

Chief Engineer, Extrales, Ltd.  
Vanino, Khabarovsk Kray

Extrales is a growing private enterprise with annual harvest volume rising from 15,000 m<sup>3</sup> in 1996 to 100,000 m<sup>3</sup> at present. 90% of all timber is exported to Asian markets, and is dependent on domestic demand and new construction in Russia. Mr. Shutov manages five departments: woodchipping, sawnlogs production, sawngoods production, transportation logistics, and forest management. Specifically he is interested in new technologies associated with the harvesting of timber in difficult locations, i.e. mountainsides and steep areas.

**VITALIY V. STEPANENKO**

Assistant Director, Ros-DV, Ltd.  
Khabarovsk, Khabarovsk Kray

Ros-DV is privately held family company that harvests, processes, and purchases timber. Mr. Stepanenko is responsible for managing everyday operations related to quality control, production, and technical and human resources. He is interested in harvesting equipment, loading machinery, woodworking technologies.

**IRINA V. TKALINA**

Head of Timber Industry Department,  
Ministry of Building & Construction Materials  
Yakutsk, Republic of Sakha (Yakutia)

The Ministry of Building & Construction Materials of Yakutia regulates the wood and timber industries in the Republic, ensuring proper industry planning, land tenure, competition and privatization, and investment policy. Ms. Tkalina is head of the timber industry department, which is concerned with improving the economic and financial condition of the Republic's timber companies. During the internship she will represent the interests of the ministry as well as the interests of the companies located in Yakutia. Specifically, Ms. Tkalina is interested in acquiring new information on timber harvesting and wood processing technologies.

**SERGEY V. TREGUBOV**

Manufacturing Development Director, Damila, Ltd.  
Khor, Lazo Region, Khabarovsk Kray

Damila is a private enterprise that processes wood for industrial consumers and recently acquired a paper manufacturing facility to process low-grade timber. Mr. Tregubov, as the director of development, works with R&D facilities and government agencies to develop new projects and perform market research. He also is responsible for marketing and project procurement, and the execution of turn-key projects. Mr. Tregubov would like to observe American timber management practices, especially in the sphere of wood processing.

**OLEG A. TSUKANOV**

Deputy General Director of Production,  
VostokExportLes  
Khabarovsk, Khabarovsk Kray

VostokExportLes harvests, processes, and exports approximately 200,000 m<sup>3</sup> of timber per year, primarily for housing construction. Mr. Tsukanov is part-owner and manages the processing of raw materials into products such as window casings, frames, and other materials used for construction. Recently VostokExportLes acquired a wood processing facility set to go online in October 2004. Mr. Tsukanov is looking to gain insight on how wood processing companies are structured so he may create a modern complex influenced by American know-how.

**ALEKSANDR A. ZAKSOR**

Timber Engineer, National Community Amur  
Village of Sinda, Nanaian Region, Khabarovsk Kray

Amur is an integrated, autonomous, and self-sustaining industrial community of engineers, specialists, and artisans that harvest timber, process round wood and produce consumer products. Amur also constructs homes and office buildings, and will be opening a brick manufacturing facility and a fishery in late 2004. Amur was recently awarded first prize for wood processing and workmanship in the Nanaian region. Mr. Zaksor supervises the certification, sorting, and processing of timber that will be shipped to consumers and end users. He is interested in studying the organization of wood processing facilities and new technologies minimizing waste during wood processing.

**DMITRY I. ZANOCHKIN**

President, Hingan Plus, Ltd.  
Birobidzhan, Jewish Autonomous Region

Hingan Plus was founded and is owned by Dmitry Zanochkin in 1997. The company primarily transports and processes timber in addition to processing ferrous metals. Mr. Zanochkin retains all managerial and operational control of the company and is responsible for new market development and modernization. He is interested in learning about American methodologies in market analysis, new technologies in wood processing, and new innovations in management and production.

**ALEKSANDR P. ZARVA**

Chief Executive Officer, LesPromInvest, LLC  
Blagoveschensk, Amur Oblast

LesPromInvest exclusively harvests and exports round timber to Asian markets. The company also invests in small logging and timber processing companies, but does not presently have its own processing facilities. Mr. Zarva, as CEO, is charged with the main responsibility of managing the entire firm. He has recently purchased a large warehouse facility and his goal for the company is to process its own lumber and to build a veneer facility. During his visit to the United States, he would like to be acquainted with American softwood veneer production technology and wood processing equipment.

**ALEKSANDR S. ZOLOTARYOV**

Executive Director, Basis, Ltd.  
Sovietskaya Gaban, Khabarovsk Kray

The primary activities of Basis, Ltd. is the harvesting of lumber, construction of roads, and real estate. Mr. Zolotaryov handles the daily operations of the company. He is interested in learning about the division of labor and human resources in an American timber harvesting company. In the future Basis, Ltd. plans on processing timber and building furniture.